

Tupras first half net profit increases 89% to reach 609 Million TRY



Despite doubts over global economic growth shortages caused by unplanned shutdowns of US refineries at the beginning of the peak season, led to a 9% increase in Med Complex margins. Combined with the ongoing restructuring and completed new investments, this translated into a 34% increase in TUPRAS margins over the same period last year. Operational Profit increased by 60% to reach 572 Million TRY (418 Million USD), whilst EBITDA increased 36.7% to 458.5 Million USD. The impact of strong financial gains helped Net Profit to rise 89.2% to 609 Million TRY.

In the first 6 months of 2007, Tupras refineries processed 12.5 Million tons of crude oil and capacity utilisation reached 90.7%, a first half all time high. Exceeding planned production by 240 kton and 1st Half 2006 by 390 kton, 11.7 million tons of product, was produced. With an increase of 284 kton, 7.9 million tons of white products were produced, and the white product yield reached 67%.

Together with the increase in crude oil processed, white product yield increased 3.8% whilst the share of asphalt in black products produced increased 19.4%. In other words, a shift to higher value products was achieved. 1st half production records were broken for Gasoline, with 1.8 million tons, Jet fuel with 1.2 million tons and Asphalt with 0.8 million tons. Rising natural gas availability and a warm winter gave rise to steep declines of 34% in fuel oil demand. Tupras increased fuel oil exports by 90.8% , export sales reaching 1.8 Million tons. For the first half of 2007, Tupras white products sales increased by 11.6% (743 kton) to reach 7.1 million tons. Sales from production increased 391 kton whilst sales from import increased by 247 kton. The total sales thus increased by 5.3% to 12.7 Million tons. Compared to last year, Tupras net sales increased by 12.4% to reach 10.1 Billion TRY. Of this total, 2.2 Billion TRY (1.6 billion USD) was exports, a 4.2% decrease over the same period last year, due to increasing white product demand in the domestic market. During the period, in parallel with the company plans, investment spending was up 98% to 191 million TRY.

When completed, TUPRAS will have both improved its competitive strength whilst at the same time meeting EU environmental standards and become capable of producing EU 2009 specification products. During the period, the “Master Plan” investment programme was sped up. Following completion of the investments in Izmir, the CCR reformer at Izmit refinery came onstream. Thus the Izmit refinery has had its gasoline production capacity increased by 1.2 million tons per year. On 1st July 2007, Izmit diesel desulphurisation unit came on stream,

increasing the production capacity of Euro V 10 ppm ultra low sulphur diesel by 2.5 million tons per year. Our mission is to be a effective global player in the petroleum industry most admired for our human resources and performance.